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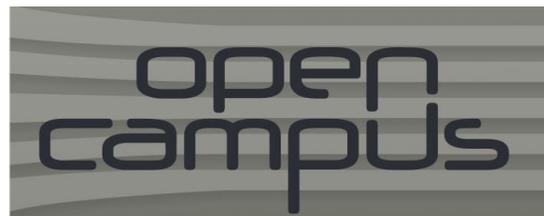


### **Entrepreneurs Pitch Their Companies in White Oak**

On October 17, ETC hosted the Maryland Startup Bus at its TechFire® incubator in White Oak. The event attracted entrepreneurs and researchers interested in 'pitching' their companies to be videotaped for future fundraising and provided the opportunity to practice their pitch techniques in front of a live audience. ETC experts offered individual and group coaching advice to interested participants prior to their pitch taping. Joining the event were five federal laboratory technology transfer officers who presented overviews of their programs and how to connect with them for research collaboration, licensing and other business-building opportunities. Presenters included: Army Research Laboratory, National Cancer Institute, Food and Drug Administration, Naval Surface Warfare Center-Carderock, and U.S. Department of Agriculture. To view the presentations, please visit [our website](#).

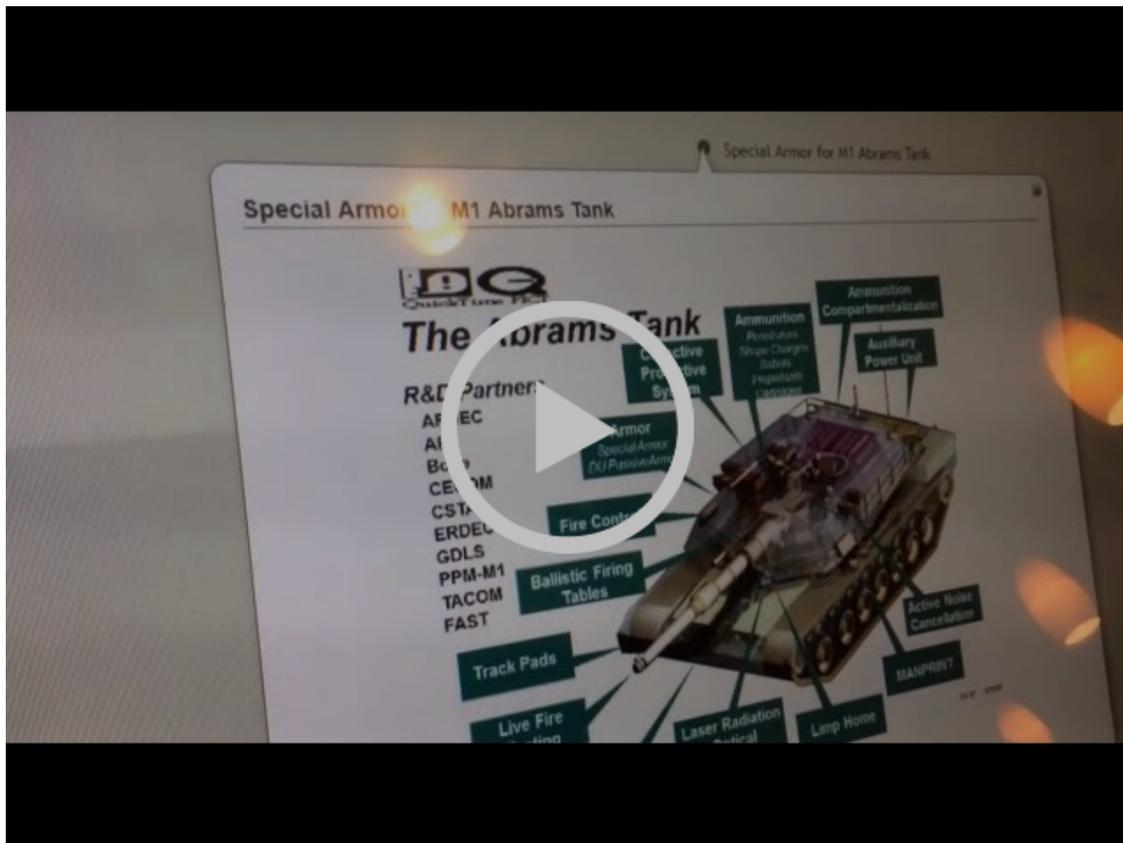
### **Army Research Laboratory 2017 Open Campus Open House**

On October 18<sup>th</sup> and 19<sup>th</sup>, the Army Research Laboratory (ARL) hosted their annual Open Campus Open House (OCOH) event at the Aberdeen Proving Ground in Harford County, Maryland. This event invites collaborators from industry and



academia to tour the ARL facilities and meet with ARL scientists and engineers to explore future collaborations and partnerships. ETC supported the Technology Transfer Office by presenting information on incubation and commercialization for industry, academic, and startups interested in working with ARL. For more information on collaborating with ARL please contact John Millemaci at [jmillemaci@etcmd.com](mailto:jmillemaci@etcmd.com). More information on OCOH can be found at <https://www.arl.army.mil/opencampus/>.

### **ETC Supports ARL with New Videos**



Video: ARL Interactive Timeline

For nearly a year, ETC has worked to develop an interactive timeline detailing the Army Research Laboratory's history, innovations, and achievements. In honor of ARL's 25<sup>th</sup> anniversary, this timeline will be on display both at Aberdeen Proving Ground (B.4503) and at the Adelphi Laboratory Center.



Video: Understanding Master CRADAs for ARL Researchers and CRADA Partners

ETC has developed a series of short videos for ARL's [Technology Outreach Portal](#). This video describes ARL's new Master CRADA framework for collaborations with scientists and engineers.

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### **Save the Date**

October 25, 2017 TEDCO will be holding its annual Entrepreneur Expo & Stem Cell Symposium at the Hilton Baltimore. More than 500 attendees are anticipated. Registration for attendees and exhibitors is now open. Stop by the ETC booth for a free gift! For more information visit <http://expo.tedco.md/>

November 14-15, 2017 Businesses and entrepreneurs are encouraged to attend this year's Federal Laboratory Consortium, MidAtlantic Region's Annual Meeting and Industry Day. Industry participation in the "Creating an Entrepreneurial Ecosystem" is a must for researchers and technologists. The event will be held in Rockville, MD. For more information, visit <https://midatlanticmeeting.federallabs.org/>



Learn more about our  
co-working space in White Oak



Explore licensing and other partnerships with  
the Army Research Laboratory

For more information email us at [techfirenetwork@etcmd.com](mailto:techfirenetwork@etcmd.com)

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