



TechFire® powered by [Energetics Technology Center](#)

Small Business Innovation Research (SBIR) Workshop

April 19th 8:30am –1:00 pm

Free Event!

College of Southern Maryland, La Plata

Purpose of the Workshop: to review the leverage and financial support Small Business Innovation Research grants offer inventors and start up businesses.

Why attend an SBIR workshop? The program is designed to assist and prepare grant writers with their proposals and introduce individuals to resources available in the community to help entrepreneurs develop and move their technology toward commercialization and product sales.

Who Can Attend? Anyone! Whether you have ever submitted an SBIR grant proposal or not, plan to attend this free session. Entrepreneurs, startups, small businesses, and inventors are especially encouraged to attend.



Meet with Entrepreneur-
in-Residence and
Program Speakers

Invited Speakers:

Charlotte Davis, Rural Maryland Council

SBIR Program Overview, SBA Office of Innovation and Technology, SBIR Program

Somnath Sengupta, SBIR - Grant Writing Tips and Best Practices, Entrepreneur-in-Residence, ETC

SBIR Program Director, Naval Air Warfare Center Aircraft Division

SBIR Program Director, Naval Surface Warfare Center, Indian Head Explosive Ordnance Disposal Technology Division

Wynne Briscoe, Small Business Development Center, Technology Development Specialist

Free Event!

Register Now! www.etcsbirworkshop.eventbrite.com

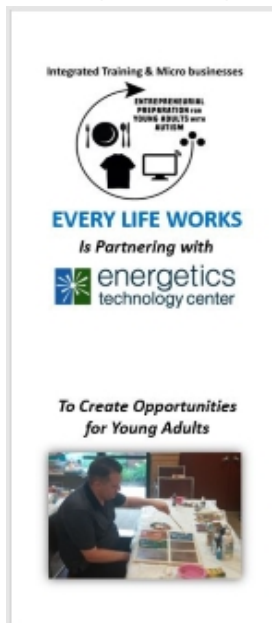
Presented by: Energetics Technology
Center & the Rural Maryland Council



Every Life Works is Partnering with Energetics Technology Center to Create Opportunities for Young Adults



Every Life Works is a minority owned small business that is creating a group of sustainable microbusinesses and employment opportunities for individuals with autism, as well as recruiting and training young adults without autism to work effectively in that environment. Every Life Works is not only creating multiple business ventures, but launching an ecosystem to support educational and life skills. Every Life Works forms teams of people with and without autism to complement each other's diverse skill sets and train side-by-side while accommodating autism-related behavioral issues. To make these businesses sustainable, Every Life Works analyzes markets, identifies customers, listens to clients and employees, and delivers quality products as any successful business must do. ETC is making its TechFire® incubation model and network available to this effort in standing up new microbusinesses. To learn more about the Every Life Works/ETC partnership, click on the brochure.



TechFire® Clients Praise Program Support

Mike Steele launched [Motobriiz](#), an automatic motorcycle chain lubricating business, in his basement. He discovered he needed additional expertise and support to move the company forward. As a manufacturer of wind powered automatic chain oilers, Motobriiz found a home with TechFire®. Mr. Steele now has patented technology and sells his products in more than 40 countries.

Dr. Ernest McDuffie already knew ETC CEO Bob Kavetsky, but when he decided to form the

[Global McDuffie Group](#), a world-class cybersecurity training and education company, he turned to Bob for advice. TechFire® offered the business expertise that aligned with Dr. McDuffie's technical knowledge, to provide the corporate structure he needed to grow his business.

ETC is proud to spotlight these two client videos as they share their experiences working with the TechFire® program on our [client video page](#).

Navy Innovation Marketplace Presentation Files

Navy Innovation Marketplace (held on February 7) presentation files are coming online. As the presentations are approved for public viewing and made available, we will continue to update the website. Please visit <http://www.etcmd.com/presentations/>. If you have questions regarding the material or would like to schedule meetings with the inventors, contact John Millemaci at jmillemaci@etcmd.com.





United States Department of Agriculture

Agricultural
Research
Service (ARS)

National Institute of Food
and Agriculture (NIFA)

JOIN US
Live WEBINAR



Become a USDA SBIR Success Story!

Wednesday, April 11, 2018
2 – 3:30 p.m. ET

Are you a small business, entrepreneur or scientist focused on technology-based agriculture innovations? Are you interested in collaborating with world class scientists? Then this webinar is for you!

To register go to: <https://tinyurl.com/y8kqxcun>

Includes:

- USDA SBIR basics
- Why and how to build a partnership with ARS to enhance your USDA-SBIR proposal
- Presentations from successful SBIR awarded companies (PathSensors and *US BIOLOGIC*)

For more information:
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Scott Dockum, USDA/NIFA
SBIR Program Coordinator
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USDA is an equal opportunity provider and employer.

Upcoming Events

March 21 *Best Practices for Building a Tech Transfer Program* -- Tech Transfer Society of DC -- Santiago Navarro, U.S. Department of Transportation. 12-2pm. Free program. <https://t2sdcforum8-6.eventbrite.com>

April 9-11 *Navy Forum for SBIR/STTR Transition (FST)*, National Harbor, MD – A Department of Navy approved event. Visit the FST website at navyfst.com.

April 19 *ETC's Small Business Innovation Research (SBIR) Workshop* – College of Southern Maryland La Plata campus – Training workshop to develop a successful SBIR grant proposal. SBIR program managers from NAWCAD and IHEODTD will discuss how the SBIR

program works at their respective labs. Sponsored by the [Rural Maryland Council](#). To register visit <https://etcsbirworkshop.eventbrite.com>

April 24-26 Visit the ETC booth at the *Federal Laboratory Consortium National Meeting* in Philadelphia, PA - <https://www.federallabs.org/>.

May 1-2 *University Startups Conference and Demo Day* –NCET2 – Washington, DC. For more info and to register visit <http://ncet2.org/2018annualconference>.

May 16 *ETC's Financing Your Business with Local Resources* - TechFire® White Oak, MD. Sponsored by TEDCO and the Rural Maryland Council - <https://etcfinancingworkshop.eventbrite.com>. Contact Fizie Haleem (fhaleem@etcmd.com) for additional information.

May 23 *ETC's Drive Your Business Forward with USDA Tech Transfer* – (TBD). Sponsored by Rural Maryland Council – <https://etcusdatechtransferworkshop.eventbrite.com>. Contact Fizie Haleem (fhaleem@etcmd.com) for additional information.

For more information email us at techfirenetwork@etcmd.com



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