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Meet The Labs Held in Southern Maryland Hosts 11 Federal Speakers

ETC and the Federal Laboratory Consortium, Mid-Atlantic Region, co-hosted Meet the Labs on September 25 at the Southern Maryland Higher Education Center in California, Maryland. Sponsored by a grant from the Rural Maryland Council, the event attracted more than 60 registrants. The event included panels on Technology Transfer and Small Business Innovation Research. Federal Laboratory participants on the Tech Transfer Panel included: (Below – left to right) Dr. Robert Griesbach, Department of Agriculture (moderator); Paul Zielinski, National Institute of Standards and Technology; Wendy Kosik Chaney, Army Research Laboratory; Dr. Christopher Wilhelm, Naval Surface Warfare Center, Indian Head-Explosive Ordnance Disposal Technology Division (IHEODTD); Richard Tarr, Naval Air Warfare Center-Aircraft Division; Darryl Mitchell, Goddard Space Flight Center -National Aeronautics and Space Administration; and Marcos Gonzales Harsha, Department of Energy.



After lunch, a second panel of experts addressed the topic of Small Business Innovation Research (SBIR). The panel included: (Below – left to right) Donna Attick (moderator), Navy Naval Air Systems Command; Dr. Carl Gotzmer, Naval Surface Warfare Center, IHEODTD; Paul Zielinski, National Institute for Standards and Technology; Manny Oliver, Department of Energy; and Dr. Charles Cleland, Department of Agriculture.



Also included in the program offering welcome and closing remarks were ETC CEO Robert Kavetsky and Rural Maryland Council's Meredith Donaho. Speaker presentations are available on ETC's website at <http://www.etcmd.com/presentations/>.

ETC Awarded A2I2 Contract with ARL

ETC was recently awarded a project through its Partnership Intermediary Agreement (PIA) with the Army Research Laboratory (ARL) to assist ARL in establishing and sustaining an Army Artificial Intelligence Institute (A2I2) and to document economic and military benefits to the DoD from research performed by ARL scientists and engineers, including collaborations with industry and academia. The A2I2 task will involve the development of laboratory concepts which promote engagement with external academic and industry partners, including a Laboratory Master Plan consolidation effort.

**Bio+Tech18 Hosts Expert Panel on Tech Transfer**

Bob Kavetsky, ETC's CEO, participated in a panel on Tech Transfer and Commercialization, which was part of the Maryland Tech Council's "Bio+Tech18" Conference in Baltimore. Bob addressed challenges, opportunities and lessons learned in ETC's work with defense organizations in Maryland. Moderated by

Gregory Stone, Partner at Whiteford Taylor Preston, other panelists included: Mike Binko, Founder and Chief Executive Officer, Startup Maryland; Gloria Jacobovitz, Ph.D., Technical Management, Johns Hopkins Applied Physics Laboratory; and Rosemarie Truman, Founder and Chief Executive Officer, Center for Advancing Innovation.

FLC Mid-Atlantic Industry Day



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FLC Mid-Atlantic Industry Day

November 14, 2018
8AM - 4PM

Looking to take your research and development or business to the next level?

Join us at the 2018 FLC Mid-Atlantic Industry Day to learn how you can work with a federal laboratory to leverage resources and expertise for your business success!

Federal laboratories offer valuable resources such as ready-to-license technologies, facilities, funding, programs, and consulting services to businesses and entrepreneurs eager to accelerate their innovations. Mid-Atlantic Industry Day is your opportunity to learn about collaborative public-private partnership successes and network with federal labs in your area.

Network With Us:

Join us at the Universities at Shady Grove to mingle with technology transfer professionals and meeting attendees, and learn how you can leverage federal laboratory resources to benefit your business.

Learn More About Federal Labs:
FEDERALLABS.ORG

Who Will Be Attending:



Booz | Allen | Hamilton



FLC Mid-Atlantic Industry Day Agenda

8:00 am	Welcome
8:45 am	Introduction - Sarah Miller, Montgomery County Economic Development Corporation
9:00 am	<p>Panel 1: Corporate Experience With Open Innovation – Amazon, Booz Allen Hamilton, Northrop Grumman & Corpnext</p> <p>Moderator: Jake Kramer, Hyperion/Fed Tech</p> <ul style="list-style-type: none"> • Public Relations vs. Technology Infusion • Successes and disappointments • Lessons learned
10:30 am	<p>Human Interest Panel</p> <p>Moderator: John Emond, NASA retired</p> <p>FLC-MA Tech Transfer Award winners share their stories. Examples of Federal laboratories partnering with the commercial sector to bring research outcomes to market. Examples on how such success stories have changed peoples' lives.</p>
11:00 am	<p>FLC-MA Award Presentations</p> <p>Moderator: Carmen Krieger, EPA</p>
12:30 pm	Lunch
1:30 pm	<p>Panel 2: How to Leverage Federal Research for Your Business</p> <p>Moderator: Rob Griesbach, USDA-ARS</p> <ul style="list-style-type: none"> • Finding Federal research programs: FLC Business • Mechanisms for Collaborations: CRADAs, collaborative agreements, licenses, etc. • Funding: SBIR/STTR programs that leverage Federal research and technology
2:30 pm	Wrap Up
2:45 pm	Networking with Federal Labs

Here's Why You Should Attend:

- Corporate Experience with Open Innovation Panel
- Commercialization Success Story Case Study
- How to Find Federal Research and Funding Programs
- Low Attendance Fee Price
- Networking with Lab Professionals from 100 Federal Labs and 11 Agencies

Exhibit Table Availability

Market your business to potential public partners! Simply request an exhibit table while completing the registration form.

Contact Us

For questions about Mid-Atlantic Industry Day, contact Alexandra Springer at aspringer@apollogroup.com or call 484-905-2581.

Register at
midatlanticmeeting.federallab.org

For more information email us at techfirenetwork@etcmd.com

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